

Rackspace Hosting Named #43 on FORTUNE 2009

List of "100 Best Companies to Work For" in America

Rackspace, a world leader in hosting delivers enterprise-level managed hosting, cloud hosting, and e-mail hosting services to businesses of all types and sizes globally. Today we serve thousands of customers from data centers around the world. Rackspace integrates the industry's best technologies and practices for each customer's specific needs delivering it as a service via the company's commitment to Fanatical Support®. We serve as an extension of our customers' IT departments enabling them to focus on their core business. Rackspace was founded in 1998 and since then has had significant growth year after year. There are now over 2,700 Rackers employed worldwide dedicated to providing customers our premier hosting services.

The **Proposal Manager** prepares and manages proposals in accordance with policies and guidelines enforced by the client.

Responsibilities:

- Prepare and manage responses to RFPs.
- Design proposal templates for all aspects of proposal development.
- Coordinate proposal teams, both internally and externally, to ensure proposals are accurate, successful and timely.
- Create graphics for use in proposals and marketing presentations.
- Work collaboratively within the organization to support the interests and needs of our clients and to broaden the business base of the company.

The most competitive candidate will have the following:

- Good knowledge of sales principles and proposal development.
- Solid writing and editing skills.
- Good communication, decision-making, and organization skills.
- Effective planning, analytical, and problem solving skills.
- Requires a bachelor's degree in business, marketing, or sales functions with at least 3 years of experience in the field.

Rackspace Hosting is an Equal Opportunity Employer

The above information has been designed to indicate the general nature and level of work performed by employees in this classification. It is not designed to contain or to be interpreted as a comprehensive inventory of all duties, responsibilities, and qualifications required of the employee assigned to this job.

Taryn Little, CPC, CIR
Senior Recruiter

experience fanatical support®

Rackspace Hosting
Direct 210-312-3372
taryn.little@rackspace.com

